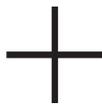


The Marcus & Millichap + CBM Strategic Alliance REALLY WORKS

\$5 MILLION IN LEASE CONSIDERATION

Have you taken advantage of the Marcus & Millichap + CBM Strategic Alliance yet? Many of your fellow agents have. And it's paid \$\$\$ dividends!



Marcus & Millichap
Real Estate Investment Services

No doubt you've heard a fair amount the Marcus & Millichap and CBM alliance. But you probably don't have any idea of **how well it really works**.

In the three years since its launch, the Marcus & Millichap and CBM Reciprocal Alliance has grown steadily and begun to pay HUGE DIVIDENDS!

This year alone, **the 24 deals referred through four SoCal Marcus & Millichap offices have resulted in \$5,000,000 in lease consideration** – that's a pretty hefty number.

And these dividends don't just come in tidy commission referral paid to Marcus agents. The real payoff is countless satisfied property owners with fully leased, well managed retail shopping centers that have a Marcus & Millichap agent to thank for the exponential growth in the value of their assets.

Setting aside the fact that their property is worth more than ever, making it the perfect time to sell, **who do you think they're going to call when they're ready to sell?**

In case you're still not sure how it works...

Marcus agents refer property owners in need of retail shopping center leasing and management services to CBM whose leasing and management team in turn lends their expertise to help owners fill vacancies, improve operation and generally enhance the value of their asset.

To Find Out More...

We encourage you to ask your office manager or reach out directly to CBM President, Rick Rivera who's available via phone or email and always happy to talk: 310.575.1517 Ext. 201 or rickr@cbm1.com

QUICK STATS

24 Deals | \$5,000,000
in Lease Consideration

Four Referring Offices

Orange County: 15

West LA: 5

Encino: 3

Downtown LA: 1